## Blockchain Technology: Fad or Forecast?

What is blockchain technology and how can it benefit my company?

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### Your speaker

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### Where do we start?

 How comfortable are you with blockchain?



### What is blockchain?

Blockchain technology offers a new way of storing and exchanging data among untrusted players that has the potential to disrupt nearly every method of value exchange transactions. "You've got to disrupt or be disrupted ... [it's about moving] the sources of innovation ... from being something you do on the fringe to something you have to do mainline ... [and refocusing] on leaders who could work **horizontally** together as opposed to in **silos**" (Chambers, 2016)

- John Chambers, Cisco

New participation is the participation of the

#### Disruptive

Disruptive doesn't mean *everything* changes
It means *some* things change (and maybe a lot)
It's all about balance

"The basic premise of organizational ambidexterity theory is that to maintain long-term adaptability and viability, organizations must balance the tension between the need to *innovate* and the need to *produce*"

(Duncan, 1976; Tushman and O'Reilly, 1996).

## Blockchain != Bitcoin

#### Blockchain is a technology

- A way to store distributed data in an untrusted network of nodes
  - Tamper resistant and tamper evident.

#### Bitcoin is a cryptocurrency

- Decentralized digital currency
- Enables peer-to-peer transactions without an intermediary
- Blockchain implementation

Satoshi Nakamoto proposed both in 2009

• The genesis of blockchain

# Rabbit trail #1 - How does cryptocurrency work?



However we think it does



Have you ever thought about how "real" money works?

What is "real" money? How much do you really have? Where is it?

## History of money

#### A progression of payments





Unit of value

Represented by a ledger entry on a blockchain

## Cryptocurrency absolute basics

Over 4,000 different "units"

Altcoins or tokens



Most popular are Bitcoin (BTC) and Ether (ETH)



Price is simply supply and demand

## What is blockchain, really?

"Blockchain technology is basically a distributed ledger that is shared between lots of computers and can run verifiable software to control how data is added."

**Ethereum for Dummies** 

## Traditional ledger - what we do today

#### **Digital Transaction: Ledger**



**CBINSIGHTS** 

## Decentralized ledger - where we're headed



## Distributed (shared) ledger

All copies are verifiably the same
Tamper-resistant and tamper-evident
Not strictly immutable
Cryptographic hashing
Each block is linked to the previous block
A chain of blocks

#### Blockchain demo



#### Public/private keys demo





#### Trust me, blockchain works

- Trust is generally transitive, but not necessarily reflexive
  - Transitive trust doesn't mean that player C trusts player A



## Trust in a trustless world



#### Blockchain network

- A bunch of untrusted nodes
- More precisely a collection of devices owned and operated by untrusted entities

#### Important questions

- (trusted storage and calculation)
- How can I trust
  - All copies are the same?
  - No one makes unauthorized changes?
  - No one makes unauthorized additions?

## Blockchain transaction lifecycle



#### Rabbit trail #2 - Privacy and Confidentiality

- Can blockchain offer privacy?
- Easy answer it depends
  Yes, this is an oversimplified answer
- Transparency one of blockchain's selling points
- Remember that confidentiality != privacy
  Permissioned blockchains can help here

# Confidentiality and privacy - what's the difference?

#### • Confidentiality is about the data

- Intention is to keep data secret
- Allow access only to authorized users
- Privacy is about the individual
  - Access to the person (or organization)
  - Appropriate use of information
  - Being free from public attention
  - Ability to be left alone



## Can blockchain provide confidentiality?

- Public / Permissionless (i.e. Bitcoin, Ethereum) not so much
  - All data is out there (encryption can help)
  - Some research in this area (Attribute-Based Encryption)
- Private / Permissioned (i.e. Hyperledger Fabric, Ethereum Enterprise) yes
  - Attribute-Based Access Control
  - Encryption (regulator role maintains key)
  - Private channel data (RBAC w/"need to know")
  - Private transactions

## Can blockchain provide privacy?

- Public / Permissionless (i.e. Bitcoin, Ethereum) not so much
  - All data is out there
  - Encryption doesn't help
- Private / Permissioned (i.e. Hyperledger Fabric, Ethereum Enterprise) yes
  - Central control of smart contracts
  - Can enforce privacy filters (for statistical queries)
    - Differential privacy
    - K-anonymity / l-diversity / t-closeness

## Verifiable software

#### Important definition: virtual

- Something that represents an element of the physical world
  - The cyber-physical association is a big deal in blockchain
  - Example: Delta baggage tag

#### Smart contract

- Virtual agreement that controls transfer of cryptoassets
- A set of rules that all participants agree to employ
  - If a node violates any smart contract rule, the block doesn't validate
  - All nodes execute smart contracts with deterministic outcomes



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#### How your organization should respond

- Learn about blockchain application (do this first)
  - Explore existing projects
  - Examine implementations
    - Public / general Ethereum
    - Industry / private Hyperledger Fabric
- Conduct a Business Impact Analysis (BIA)
- Identify innovation opportunities

## Getting on the blockchain train

#### Proof of Concept (PoC) projects

- Align with blockchain strengths and innovation opportunities
- Don't re-invent the wheel

#### If starting from scratch

- Create your own token
- Use your token to conduct business
- Ethereum may be a good first choice
  - Great tutorial <u>https://cryptozombies.io/</u>

## Integration with Existing Applications



## Integrating with an Existing System of Record



Reliability

## Integration Considerations

# Availability

# Serviceability

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# **Ethereum Blockchain App**

- Learn how blockchain technology works
- Learn how Ethereum unlocked blockchain technology
- Understand cryptocurrency wallets and install your own wallet
- Use Ethereum development tools such as Geth, Ganache, Truffle, and Microsoft VS Code
- Write, test, and deploy your own smart contract
- Implement a real-world solution to solve supply chain issues with your Ethereum blockchain app



#### Find it at <u>Udemy.com</u> Nov. 4<sup>th</sup>

From Total Seminars and Michael Solomon

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thank you

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